

## What is the OSG Tax Advantage?

Simply put, the OSG Tax Advantage is what separates OSG from everyone else in the marketplace. We offer a customer-centric approach that consistently delivers reliable outsourcing tax solutions that are backed with value, integrity and quality. While other companies offer those same cost reductions guarantees, benefits and expertise, OSG goes beyond what is expected to offer personalized customer service, accessibility to our management team and quick responsiveness as well as value, quality, integrity and reliability.

*"Our value-added service propositions underscore our commitment to deliver superior comprehensive client focused solutions, centered on service, reliability and integrity for the purpose of building long-term relationships."*

Matt McFarland, CPA  
OSG Managing Partner

## The Key Elements to the OSG Tax Advantage:

- ❖ Process
- ❖ Approach
- ❖ Industry Focus
- ❖ Areas of Expertise

### Process

OSG systematically approaches all projects to ensure that our clients are able to minimize their tax liabilities while improving their profitability and efficient allocation of resources.

Our process consists of:

- ❖ **Documentation Review** – identify potential issues and determine recovery opportunities.
- ❖ **Research & Investigation** – property tax laws, appraisal valuation approaches, and prior court cases.
- ❖ **Collaborative Evaluation** – determine the overall approach, probability of success, and time requirements.
- ❖ **Strategy Implementation** – taking the recommended course of action for your company.
- ❖ **Re-evaluation & Assessment** – we continually re-evaluate to ensure compliance.

### Approach

Our approach is simple; we see each client engagement as a true partnership. We ensure that we are able to provide true value-added services by assessing each client's particular needs and then creating a solution that is specifically designed for that individual client.

### Industry Focus

- ❖ **Leasing** Within each of these industries, OSG maintains a high level of expertise in a variety of industries. OSG provides the core services of property tax minimization, property tax compliance administration and sales & use tax compliance and administration.
- ❖ **Retail**
- ❖ **Real Estate** Depending on the specific needs, OSG is able to craft a client-specific solution for each individual client.
- ❖ **Manufacturing**
- ❖ **Finance**

### Areas of Expertise

- ❖ **Property Tax Minimization** – lowering tax liabilities for real estate and business personal property.
- ❖ **Property Tax Compliance** – maintaining compliance with all taxing jurisdictions.
- ❖ **Sales & Use Tax Compliance** – audit defense, sales & use tax filing simplification and minimization.



**Schedule your Free Consultation with OSG Today!**

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**Or Go Online @ WWW.OSGTAX.COM**